



Eric Demmers

Sales Associate
NAI James E. Hanson
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Scope of Responsibilities

Eric's primary focus is on the industrial market, specializing in logistics and site selection. He represents local and corporate tenants and landlords in northern New Jersey, with a particular focus on port-related industrial properties along the Turnpike Corridor.

Background & Experience

A professional possessing expertise in various areas including but not limited to product design, B2B / B2C sales, customer account and relationship management, logistical planning and streamlining, Ecommerce development and management, system analysis, data management, vendor management, project management, project mentoring and support, training, time critical information management, data warehouse development, validation and implementation.

Eric is the Founder of several companies: April 2010 Advance Clinical, LLC, clinical consulting specialists. October 2011, Cigar Manor, LLC, a luxury cigar and accessory distributor. April 2014, Pourbox, LLC, a modular beer dispensing system manufacturer and lessor

Prior to his entrepreneurial business, he worked in various positions in Pharma Development Operations at Hoffmann-La Roche Inc.

Education

University of Delaware, Bachelor of Science

Professional Memberships and Affiliations

- Industrial & Office Real Estate Brokers Association
- International Association of Refrigerated Warehouses
- Material Handling Society of New Jersey
- Newark Regional Business Partnership
- NJ CREA
- International Commerce Club
- Warehouse Educational & Research Council

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Significant Transactions

- 145 Baekland Ave, Piscataway, NJ - 145,000 sf industrial
- 629 Grove St, Jersey City, NJ - 130,963 sf industrial
- 60 Lister Ave, Newark, NJ - 119,268 sf industrial
- 629 Grove St, Jersey City, NJ - 95,643 sf industrial
- 1501 West Blancke St, Linden, NJ - 44,000 sf industrial
- 727 South Ave, Piscataway, NJ - 41,700 sf industrial
- 629 Grove St, Jersey City, NJ - 35,320 sf industrial
- 214 14th St, Jersey City, NJ - 30,000 sf office
- 190 Jony Dr, Carlstadt, NJ - 25,190 sf industrial
- 7 Industrial Dr, Old Bridge, NJ - 23,000 sf industrial
- 1139 Spruce Dr, Mountainside, NJ - 20,000 sf office
- 300 Castle Rd, Secaucus, NJ - 17,900 sf industrial
- 61 Industrial Park Rd, Middletown, CT - 17,000 sf industrial
- 109 N. 5th St, Saddle Brook, NJ - 16,525 sf industrial
- 629 Grove St, Jersey City, NJ - 16,000 sf industrial
- 65 Euclid Ave, Newark, NJ - 13,560 sf industrial
- 70 Triangle Ave, Carlstadt, NJ - 13,000 sf industrial
- 50-60 Dickerson, Newark, NJ - 12,864 sf industrial
- 104-110 Harrison Ave, Jersey City, NJ - 11,000 sf industrial
- 697 Rahway Ave, Union, NJ - 9,600 sf industrial
- 3 Borinski Rd, Lincoln Park, NJ - 8,900 sf industrial
- 700 Huyler St, Teterboro, NJ - 8,000 sf industrial