



### Dominic M. Fittizzi

Associate Vice President  
NAI James E. Hanson  
o 201 488 5800 x135  
c 201 803 0412  
[dfittizzi@naihanson.com](mailto:dfittizzi@naihanson.com)

### Career Summary

Client-focused sales professional with more than 30 years experience in real estate that include expertise in strategic planning, P&L management, marketing, tactical sales, and client relationship management. Skilled at developing new clients and maximizing business potential with existing clients by attending to needs in a responsive and thorough manner. Responsible for all aspects of commercial real estate sales including identifying market opportunities, developing client relationships, negotiating lease terms, and executing sale/lease contracts with commercial clients ranging from small business owners to large corporations. Initiate new client relationships through individual prospecting/marketing activities including canvassing, telephone contact, and periodic mailings to targeted companies. Participate in multi-market transactions by teaming up with brokers located in other states. Previous owner of Freedom Realty, a real estate firm in Paramus, NJ. Also former owner of RE/MAX franchises in Bergen and Passaic Counties.

### Education

- Lebanon Valley College, 1981
- Instructor of Dale Carnegie "How to Win Friends and Influence People", 1988

### Professional Affiliations and Designations

Licensed Broker in both New York and New Jersey  
Former member of the Rochelle Park Rotary  
Member of UNICO Hackensack, New Jersey  
Former Vice President of LeTip Rochelle Park, NJ

### Significant Transactions

Sold

- 19.5 Acres 211 Johnson Avenue, Staten Island, NY
- 2 Acres 212 Passaic Avenue, Fairfield, NJ
- .3 Acres 29 Fairfield Drive, Rochelle Park, NJ
- .2 Acres 21 Fairfield Drive, Rochelle Park, NJ
- 145,000 SF 140 Hopper Avenue, Waldwick, NJ
- 134,000 SF 1-11 Canal Street, Passaic, NJ
- 31,000 SF 88 South Street, Passaic, NJ
- 15,000 SF 1 Godwin Avenue, Midland Park, NJ
- 12,000 SF 126 State Street, Hackensack, NJ

### Dominic M. Fittizzi Significant Transactions continued

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- 11,000 SF 58 Hobart Street, Hackensack, NJ
- 11,000 SF 61-65 Worth Street, Hackensack, NJ
- 8,700 SF 169 Lodi Street, Hackensack, NJ
- 8,300 SF 34 Myer Street, Hackensack, NJ
- 8,000 SF Closter, NJ
- 7,700 SF 140 & 148 Route 4 East, Paramus, NJ
- 7,500 SF 266 State Street, Hackensack, NJ
- 5,500 SF 140 Porter Street, Hackensack, NJ
- 5,245 SF 253 South Washington Ave, Bergenfield, NJ
- 5,000 SF 701 Main Street, Hackensack, NJ

#### Leased

- 23,000 SF 65 Triangle Boulevard, Carlstadt, NJ
- 17,407 SF 7100 Holladay Tyler Road, Ste 234, Glenn Dala, MD
- 9,250 SF 6 William Demarest Ave, Waldwick, NJ
- 6,500 SF 50 Johnson Avenue, Hackensack, NJ
- 6,000 SF 300 Hudson Street, Hackensack, NJ
- 1,325 SF 83 Summit Avenue, Hackensack, NJ