

## NAI Hanson is Seeking Real Estate Associates! *The Ceiling's the Limit for Income Potential!*



### Why work at NAI Hanson?

- Servicing clients for 60+ years
- More SIOR's than any other commercial real estate firm in New Jersey
- Annual company trips for top producers
- Quarterly social events
- Educational seminars encouraged
- Top-notch software: ProCalc, Argus, Trepp, RCA, LandVision, Ordinance, VTS
- Listing platforms: CoStar, LoopNet, RCM, Ten-X and Crexi
- Full-service in-house marketing & research team
- Complimentary trip to NAI Convention after first year (currently in San Diego)

### Job Description:

We are hiring individuals to assist senior brokers with their clients and overall business activities while gaining an understanding of many of the various aspects of CRE brokerage. Your first undertaking will be learning the trade with direct mentoring by senior management and brokers.

Responsibilities include active participation exclusively representing clients and customers of the firm in their property needs including; selling, leasing, acquiring, managing, valuing and all other necessary aspects of our clients' needs. Senior management and senior brokers will take on the responsibilities of working with you to help you establish a long term, successful career.

Candidates must possess solid communication skills, problem solving abilities, and an entrepreneurial spirit. Members of our Teams need to possess a positive, high energy attitude every day. In addition, candidates must be self-motivated, ambitious, and have the desire to become a team player.

A NJ Real Estate License is not required during the interview process, but must be obtained once employed by NAI James E. Hanson.

**Call us today at 201.488.5800 or 973.463.1011  
and get your real estate career started today!**

NAI Hanson is a member of NAI Global, where you'll also have access to over 7,000 professionals in over 400 offices across 55 countries, all with a common goal: to help you and your clients achieve complete success.

Email your resume to Tracy McCauley at [tmccauley@naihanson.com](mailto:tmccauley@naihanson.com)