



### Louis R. Tapia

Associate

NAI James E. Hanson

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### Career Summary

Landlord and tenant representative for commercial properties. Representing buyers' and sellers', focusing in retail and industrial properties. Responsibilities include, on-site inspection of property, creating marketing package to showcase property, cataloging property data, performing research of tax information, Certificate of Occupancy as well as verifying zoning laws for highest and best use of property. Also verified formation of LLC's and ISRA Compliance.

### Education

- Licensed Real Estate Agent in New Jersey
- Attended CCIM 101 Intro. (Certified Commercial Investment Member) a program focusing on the investment marketplace

### Significant Transactions

- 64,000 SF 105 Fair Street/Hamilton Ave., Paterson, NJ
- 41,763 SF 239-251 Bergen Boulevard, Fairview, NJ
- 40,000 SF 44 Ryle Ave, Paterson, NJ
- 24,935 SF office at 60 Military Park Building, Newark, NJ
- 22,000 SF Route 17 North, Paramus, NJ
- 22,000 SF Van Houten Ave, Paterson, NJ
- 22,000 SF Military Park Newark, NJ
- 18,000 SF 291 East 28th Street, Paterson, NJ
- 16,000 SF Voncina Package LLC, Paterson, NJ
- 15,500 SF Retail at 8300 Tonnelles Ave, North Bergen, NJ
- 12,500 SF 731-737 East 28th Street, Paterson, NJ
- 12,000 SF Bacia Realty, Hackensack, NJ
- 12,000 SF warehouse at 143 East Railway, Paterson, NJ
- 11,200 SF 189 East 7th Street Paterson, NJ
- 11,000 SF warehouse at 189 East 7th Street, Paterson, NJ
- 8,000 SF retail at 861 Broad Street, Newark, NJ
- 6,600 SF 378 Broad Street, Newark, NJ
- 6,600 SF N. 19th Street, East Orange, NJ
- 5,000 SF Georgie New York, 210 Main Street Paterson, NJ
- 4,500 SF Mad Mac LLC, Paterson, NJ

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## Significant Transactions continued

- 4,000 SF retail to Subway and EZ Mart, Paterson, NJ
- 3,600 SF mixed use 140 Monticello, Jersey City, NJ
- 3,060 SF 4401 Bergenline Avenue, Union City, NJ
- 2,800 SF Sbarros Pizza Newark, NJ
- 2,500 SF Georgie New York, 210 Main Street Paterson, NJ
- 1,658 SF office to RMG LLC, 1033 Route 3, Clifton, NJ