



Arthur Hixson

Vice President
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Career Summary

Arthur joined NAI Hanson after serving in senior executive positions with the firms of Cushman & Wakefield, Joseph Hilton and Associates, Staubach and Jones Lang LaSalle. During his career, he has represented the interests of clients in some of the most noteworthy sale and lease transactions within New Jersey and around the country. He concentrates on tenant representation of office properties. Art has over 37 years of experience and has been involved in all phases of real estate including land acquisition, development and management of office properties, leasing and disposition process and sales. Recent clients include CAE, GAB Robins, Crawford & Co., Cimquest Inc., CIII Realty Services, Greater Media News and Hanover Properties in multiple transactions.

Education

- University of Pennsylvania Wharton School, BS, Economics

Professional Affiliations and Designations

NAR - National Association of Realtors

Licensed Broker - New Jersey

Past member Real Estate Board of New York, Downtown Rental Conditions Committee

Instrumental in the formation of the Commercial Network, a National Association

Significant Transactions

Client	Size	Description
Lend Lease	200,000 SF	Landlord Representation
GAB Robins	150,000 SF	Tenant Representation
Pressman Toys	150,000 SF	Tenant Representation Building Sale
NPA	120,000 SF	1031 Tax Exchange Purchase
CAE	90,000 SF	Tenant Representation Build-to-Suit
GAB Robins	70,000 SF	Tenant Representation HQ Lease
Weston Solutions, Inc.	49,000 SF	Tenant Representation
Ricoh Business Systems	48,000 SF	Tenant Representation
Mitsubishi International	25,000 SF	Tenant Representation
Experian	21,000 SF	Tenant Representation
99 Bauer Drive, LLC	20,396 SF	Office Building Sale
760 Whippany LLC	19,900 SF	1031 Tax Exchange Purchase
Golden Rothchild	19,000 SF	Tenant Representation
RCM Technology	15,000 SF	Sublessor Representation