



## Randy Horning, MSRE

Senior Associate  
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### Career Summary

Randy has experience in business and real estate industries working previously at LB Commercial Realty as Assistant Office Manager and Callen Corporation as an Operations Manager. He has completed highly sophisticated lease and sale transactions of commercial real estate in the office, medical, retail, industrial, and investment areas. Randy is highly proficient in leadership and communication skills. He is also highly skilled at financial valuations and modeling, research, data verification and analysis, reporting, and presentations.

### Education

- New York University, MS in Real Estate (MSRE). Concentration in Real Estate Finance and Investment
- Fairleigh Dickinson University, BS, Marketing, Teaneck, NJ
- Licensed Real Estate Broker, State of New Jersey

### Professional Affiliations and Designations

NAR - National Association of Realtors

NJAR - New Jersey Association of Realtors

NAIOP - National Association of Industrial and Office Properties

CREA, Co-CEO - Commercial Real Estate Alliance

New Jersey Young Professional Association – Networking amongst the professionals who are determined to be the future leaders of their industries.

### Portfolio

**Lease Transactions:** Brokered XX deals totaling 43,000± sf with a total value of \$5,800,000± in 2016

**Sale Transactions:** Brokered XX transactions totaling 200,000± sf valued at \$26,500,000 in 2016

**Current Availabilities:** Represents 10 spaces for lease totaling XX,XXX sf

**Landlord Representation:** XX buildings totaling XXX,XXX sf of RBA

**Properties For Sale:** Represents X properties for sale totaling XX,XX sf valued at \$XX,000,000