



Jordan W. Avanzato,
SIOR

Senior Managing Director
Institutional Services Group
Capital Markets & Leasing
NAI James E. Hanson
o 201 488 5800 x132
c 214 500 5627
javanzato@naihanson.com

Career Summary

Prior to joining NAI James E. Hanson, Jordan was a Managing Director in the New Jersey office of JLL Capital Markets, Americas. He joined JLL as part of the HFF acquisition and has more than 15 years of experience in commercial real estate. Jordan specializes in industrial investment advisory throughout New Jersey, New York, Pennsylvania and Connecticut and has been involved in more than \$5 billion in commercial real estate transactions.

Jordan started at HFF in June 2013. Prior to joining HFF New Jersey, he spent one year as a debt and equity Analyst in HFF's Dallas office. Before that he was the Director of investments for a Dallas-based oil and gas real estate exploration firm.

Education

- Monmouth University - Leon Hess School of Business
Dual Business Major: Finance & Business Management (2006-2010)

Professional Affiliations

- SIOR - Society of Industrial & Office Realtors
- ULI - Urban Land Institute
- IOREBA - Industrial & Office Real Estate Brokers Association
- NJ Licensed Real Estate Salesperson

Specialty

- Investment Advisory
- Industrial Value Add / Core Product
- Industrial Development
- JV Structures / Equity
- IOS / Fleet Parking
- Truck Terminals
- Cold Storage

Representative Transactions

SOLD

- EVOX JV, National - \$1,200,000,000
- Westchester Flex Portfolio, Various, NY & CT - \$487,500,000
- Hudson Crossing Industrial Park, Blauvelt, NY - \$231,000,000
- East Hanover Portfolio, East Hanover, NJ - \$217,500,000
- B&D Industrial Portfolio, National - \$190,210,565
- 39 Edgeboro Road, East Brunswick, NJ - \$165,000,000
- Newark Distribution Center, Newark, NJ - \$127,500,000
- NJ/PA Light Industrial Portfolio, Various, NJ & PA - \$102,750,000
- 145 & 158 Candlewood Road, Bayshore, NY - \$96,000,000
- 63-65 Stults Road, Dayton, NJ - \$91,000,000
- Northern NJ Industrial Portfolio, Northern, NJ - \$90,673,200
- 1200 & 1290 Wall Street W., Lyndhurst, NJ - \$85,400,000
- 100 Jefferson Road, Parsippany, NJ - \$85,250,000
- Iron Mountain Portfolio, National - \$75,900,000
- Mack-Cali Moorestown Portfolio, Moorestown, NJ - \$74,950,000

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Representative Transactions - continued

SOLD

- 344 Duffy Road, Hicksville, NY - \$74,500,000
- 10 Normandy Drive, Piscataway, NJ - \$73,566,000
- Denholtz Portfolio, Various, FL & NJ - \$73,500,000
- Elmsford Distribution Center, Elmsford, NY - \$70,250,999
- 900 Fairmount Avenue, Elizabeth, NJ - \$69,000,000
- 40 Cragwood Road, Piscataway, NJ - \$65,000,000
- I-287 Light Industrial Portfolio, Valley Cottage, NY - \$62,750,000
- 120 Frontage Road, Newark, NJ - \$62,750,000
- 10 Corn Road, Dayton, NJ - \$59,360,000
- 152 Ridge Road, South Brunswick Twp., NJ - \$55,000,000
- Rockland County Portfolio, Valley Cottage, NY - \$53,000,000
- JaxPort Cold Storage, Jacksonville, FL - \$53,000,000
- 19 Chapin Road, Montville, NJ - \$52,850,000
- 250 West Nyack Road, West Nyack, NY - \$52,500,000
- Doka Wallington, Wallington, NJ - \$51,150,000
- 108 Route 303, Tappan, NY - \$49,600,000
- Meadowlands Ind. Portfolio, Various, NJ - \$47,500,000
- Baylis 495, Melville, NY - \$44,000,000
- Bethpage Development Site, Bethpage, NY - \$40,667,809
- 200 St. Nicholas Avenue, South Plainfield, NJ - \$37,000,000
- 17 Blanchard Street, Newark, NJ - \$37,000,000
- Westchester Industrial Portfolio, Mamaroneck, NY - \$35,250,000
- 115 St. Nicholas Avenue, South Plainfield, NJ - \$33,250,000
- 24 River Road, Bogota, NJ - \$33,000,000
- 55 Paradise Lane, Bayshore, NY - \$32,000,000
- 241 Oraton Street, Newark, NJ - \$32,000,000
- 100 New England Avenue, Piscataway, NJ - \$26,500,000
- 701-733 South Front St, Elizabeth, NJ - \$22,500,000
- 4 Apollo Drive, Whippany, NJ - \$22,070,000
- 195 13th Avenue, Ronkonkoma, NY - \$21,937,500
- 140 Ethel Road, Piscataway, NJ - \$21,200,000
- 178 Commerce Road, Carlstadt, NJ - \$9,100,000

LEASED

- 107,107 SF - 116 Lehigh Avenue, Fairfield, NJ
- 81,420 SF - 40 Industrial Road, Lodi, NJ
- 64,829 SF - 1-5 Plant Road, Hasbrouck Heights, NJ
- 47,500 SF - 245 Paterson Plank Road, Carlstadt, NJ
- 40,000 SF - 560 Jefferson Avenue, Secaucus, NJ
- 30,300 SF - 178 Commerce Road, Carlstadt, NJ
- 29,824 SF on 8.75 AC - 115 St. Nicholas Avenue, South Plainfield, NJ
- 17,534 SF on 9.75 AC - 402 County Road, Phillipsburg, NJ
- 18.00 AC - 449 N Fairville Avenue, Harrisburg, PA
- 3.00 AC - 500 Supor Boulevard, Harrison, NJ