



**Jordan Avanzato, Sior**

Senior Managing Director  
 Institutional Services Group  
 Capital Markets & Leasing  
 NAI James E. Hanson  
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**Career Summary**

Prior to joining NAI James E. Hanson, Jordan was a Managing Director in the New Jersey office of JLL Capital Markets, Americas. He joined JLL as part of the HFF acquisition and has more than 15 years of experience in commercial real estate. Jordan specializes in industrial investment advisory throughout New Jersey, New York, Pennsylvania and Connecticut and has been involved in more than \$5 billion in commercial real estate transactions.

Jordan started at HFF in June 2013. Prior to joining HFF New Jersey, he spent one year as a debt and equity Analyst in HFF's Dallas office. Before that he was the Director of investments for a Dallas-based oil and gas real estate exploration firm.

**Education**

- Monmouth University - Leon Hess School of Business  
 Dual Business Major: Finance & Business Management (2006-2010)

**Specialty**

- Investment Advisory
- Industrial Value Add / Core Product
- Industrial Development
- JV Structures / Equity
- IOS / Fleet Parking
- Truck Terminals
- Cold Storage

**Representative Transactions**

- EVOX JV, National - \$1,200,000,000
- Westchester Flex Portfolio, Various, NY & CT - \$487,500,000
- Hudson Crossing Industrial Park, Blauvelt, NY - \$231,000,000
- East Hanover Portfolio, East Hanover, NJ - \$217,500,000
- B&D Industrial Portfolio, National - \$190,210,565
- 39 Edgeboro Road, East Brunswick, NJ - \$165,000,000
- Newark Distribution Center, Newark, NJ - \$127,500,000
- NJ/PA Light Industrial Portfolio, Various, NJ & PA - \$102,750,000
- 145 & 158 Candlewood, Bayshore, NY - \$96,000,000
- 63-65 Stults Road, Dayton, NJ - \$91,000,000
- Northern NJ Industrial Portfolio, Northern, NJ - \$90,673,200
- 100 Jefferson Road, Parsippany, NJ - \$85,250,000
- Iron Mountain Portfolio, National - \$75,900,000
- Mack-Cali Moorestown Portfolio, Moorestown, NJ - \$74,950,000
- 344 Duffy Road, Hicksville, NY - \$74,500,000
- 10 Normandy Drive, Piscataway, NJ - \$73,566,000
- Denholtz Portfolio, Various, FL & NJ - \$73,500,000
- Elmsford Distribution Center, Elmsford, NY - \$70,250,999
- 900 Fairmount Avenue, Elizabeth, NJ - \$69,000,000
- 40 Cragwood Road, Piscataway, NJ - \$65,000,000
- I-287 Light Industrial Portfolio, Valley Cottage, NY - \$62,750,000
- 120 Frontage Road, Newark, NJ - \$62,750,000
- 10 Corn Road, Dayton, NJ - \$59,360,000
- 152 Ridge Road, South Brunswick Twp., NJ - \$55,000,000
- Rockland County Portfolio, Valley Cottage, NY - \$53,000,000
- JaxPort Cold Storage, Jacksonville, FL - \$53,000,000
- 19 Chapin Road, Montville, NJ - \$52,850,000
- 250 West Nyack, West Nyack, NY - \$52,500,000
- Doka Wallington, Wallington, NJ - \$51,150,000
- 108 Route 303, Tappan, NY - \$49,600,000
- Meadowlands Ind. Portfolio, Various, NJ - \$47,500,000
- Baylis 495, Melville, NY - \$44,000,000
- Bethpage Development Site, Bethpage, NY - \$40,667,809
- 200 St. Nicholas Ave, South Plainfield, NJ - \$37,000,000
- 17 Blanchard Street, Newark, NJ - \$37,000,000
- 24 River Road, Bogota, NJ - \$33,000,000
- 55 Paradise Land, Bayshore, NY - \$32,000,000
- 241 Oraton Street, Newark, NJ - \$32,000,000
- 100 New England, Piscataway, NJ - \$26,500,000
- 4 Apollo Drive, Whippany, NJ - \$22,070,000
- 195 13th Avenue, Ronkonkoma, NY - \$21,937,500
- 140 Ethel Road, Piscataway, NJ - \$21,200,000