



Brian Cass

Vice President
NAI James E. Hanson
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Career Summary

Mr. Cass has been a corporate real estate broker since 1998 and has extensive experience representing both office, flex and industrial tenants and landlords in Northern and Central New Jersey. He brings a wealth of experience from The Garibaldi Group, Cushman & Wakefield, The Blau & Berg Company and JLL.

Recipient of CoStar Power Broker award which recognizes the top leasing and sales brokers in New Jersey based on volume.

Real Estate New Jersey "Forty Under Forty" list honoring a select group of New Jersey's most active real estate professionals.

Education

Ithaca College, BM / Queens College, MFA

Professional Affiliations

Licensed Real Estate Salesperson in New Jersey

Tenant Representation Clients

- 3M
- ACS
- American Cancer Society
- Cisco Systems
- GZA Environmental
- Instinet
- Investors Bank
- LVMH
- McElroy Deutsch
- McGraw Hill
- Mead Westvaco
- Medicia
- NCR
- Singer Worldwide
- St. Jude Medical Group
- Sun Bank
- Travelers Insurance
- Whirlpool
- Zeta Interactive

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Landlord Representation Clients

- Advisory for Lenders/Principals
- Archon Group-A Goldman Sachs Company
- Denholtz Associates
- Donaldson Lufkin and Jennerette
- Eastman Management
- Evonik Degussa
- Glenborough Realty Trust
- Hines
- Honeywell
- Ivy Realty
- KRE Group
- LaSalle Investment Management
- Societe Generale
- Sutman Associates
- Urdang
- Vision Properties
- Wells Real Estate Funds