



Eric Demmers

Senior Vice President
NAI James E. Hanson

o 201 488 5800 x144

c 862 221 0672

edemmers@naihanson.com

Scope of Responsibilities

Eric's primary focus is on the industrial market, specializing in logistics and site selection. He represents local and corporate tenants and landlords in northern New Jersey, with a particular focus on port-related industrial properties along the Turnpike Corridor.

Education

University of Delaware, Bachelor of Science

Background & Experience

A professional possessing expertise in various areas including but not limited to product design, B2B / B2C sales, customer account and relationship management, logistical planning and streamlining, Ecommerce development and management, system analysis, data management, vendor management, project management, project mentoring and support, training, time critical information management, data warehouse development, validation and implementation.

Eric is the Founder of several companies: April 2010 Advance Clinical, LLC, clinical consulting specialists. October 2011, Cigar Manor, LLC, a luxury cigar and accessory distributor. April 2014, Pourbox, LLC, a modular beer dispensing system manufacturer and lessor

Prior to his entrepreneurial business, he worked in various positions in Pharma Development Operations at Hoffmann-La Roche Inc.

Professional Affiliations

Industrial & Office Real Estate Brokers Association

International Association of Refrigerated Warehouses

Material Handling Society of New Jersey

Newark Regional Business Partnership

NJ CREA

International Commerce Club

Warehouse Educational & Research Council

Significant Industrial Transactions

- 270 Daniel's Way, Florence, NJ - 1,019,200 SF
- 2501 Mt. Holly Rd, Burlington, NJ - 939,918 SF
- 591-623 Ferry St, Newark, NJ - 200,000 SF
- 49 Rutherford St, Newark, NJ - 182,712 SF
- 55 E. 6th St, Paterson, NJ - 152,000 SF
- 20 Tower Rd, Dayton, NJ - 167,812 SF
- 145 Baekland Ave, Piscataway, NJ - 145,000 SF

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Significant Industrial Transactions - Continued

- 629 Grove St, Jersey City, NJ - 130,963 SF
- 60 Lister Ave, Newark, NJ - 119,268 SF
- 19-05 Nevins Road, Fair Lawn, NJ - 101,811 SF
- 629 Grove St, Jersey City, NJ - 95,643 SF
- 397-447 Ferry St, Newark, NJ - 80,000 SF
- 111 W. Commercial Ave, Moonachie, NJ - 70,000 SF
- 46 Industrial Ave, Mahwah, NJ - 54,000 SF
- 1000 Jefferson Ave, Elizabeth, NJ - 54,000 SF
- 106 Harbor Dr, Jersey City, NJ - 53,875 SF
- 36-58 N. Hackensack Ave, Kearny, NJ - 49,667 SF on 13 AC
- 560-590 Bercik St, Elizabeth, NJ - 49,300 SF
- 1501 West Blancke St, Linden, NJ - 44,000 SF
- 727 South Ave, Piscataway, NJ - 41,700 SF
- 703-711 Jersey Ave, New Brunswick, NJ - 41,000 SF
- 629 Grove St, Jersey City, NJ - 35,320 SF
- 397-447 Ferry St, Newark, NJ - 31,359 SF
- 21 Steel Rd, Morrisville, PA - 30,000 SF
- 138 Route 22, Hillside, NJ - 28,000 SF
- 397-447 Ferry St, Newark, NJ - 27,838 SF
- 190 Jony Dr, Carlstadt, NJ - 25,190 SF
- 7 Industrial Dr, Old Bridge, NJ - 23,000 SF
- 143 Leuning St, So. Hackensack, NJ - 20,000 SF
- 300 Castle Rd, Secaucus, NJ - 17,900 SF
- 61 Industrial Park Rd, Middletown, CT - 17,000 SF
- 109 N. 5th St, Saddle Brook, NJ - 16,525 SF
- 400 Ferry St, Newark, NJ - 16,504 SF
- 629 Grove St, Jersey City, NJ - 16,000 SF
- 65 Euclid Ave, Newark, NJ - 13,560 SF
- 70 Triangle Ave, Carlstadt, NJ - 13,000 SF
- 50-60 Dickerson, Newark, NJ - 12,864 SF
- 104-110 Harrison Ave, Jersey City, NJ - 11,000 SF
- 50 Somerset Pl, Clifton, NJ - 10,000 SF
- 170 Beaver Brook Rd, Lincoln Park, NJ - 10,000 SF
- 697 Rahway Ave, Union, NJ - 9,600 SF
- 397-447 Ferry St, Newark, NJ - 9,000 SF