



Dominic M. Fittizzi
Vice President
NAI James E. Hanson
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Career Summary

Client-focused sales professional with almost 40 years experience in real estate that include expertise in strategic planning, P&L management, marketing, tactical sales, and client relationship management. Skilled at developing new clients and maximizing business potential with existing clients by attending to needs in a responsive and thorough manner. Responsible for all aspects of commercial real estate sales including identifying market opportunities, developing client relationships, negotiating lease terms, and executing sale/lease contracts with commercial clients ranging from small business owners to large corporations. Initiate new client relationships through individual prospecting/marketing activities including canvassing, telephone contact, and periodic mailings to targeted companies. Participate in multi-market transactions by teaming up with brokers located in other states. Previous owner of Freedom Realty, a real estate firm in Paramus, NJ. Also former owner of RE/MAX franchises in Bergen and Passaic Counties.

Education

Lebanon Valley College, 1981

Instructor of Dale Carnegie "How to Win Friends and Influence People", 1988

Professional Affiliations

Licensed Broker in both New York and New Jersey

Former member of the Rochelle Park Rotary

Member of UNICO Hackensack, New Jersey

Former Vice President of LeTip Rochelle Park, NJ

Significant Transactions

SOLD

- 19.5 Acres 211 Johnson Avenue, Staten Island, NY
- 2 Acres 212 Passaic Avenue, Fairfield, NJ
- .6 Acres 121 Rochelle Avenue, Rochelle Park, NJ
- .3 Acres 29 Fairfield Drive, Rochelle Park, NJ
- .2 Acres 21 Fairfield Drive, Rochelle Park, NJ
- 145,000 SF 140 Hopper Avenue, Waldwick, NJ
- 134,000 SF 1-11 Canal Street, Passaic, NJ
- 31,000 SF 88 South Street, Passaic, NJ
- 15,000 SF 1 Godwin Avenue, Midland Park, NJ
- 12,000 SF 126 State Street, Hackensack, NJ

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Significant Transactions Continued

SOLD

- 11,000 SF 58 Hobart Street, Hackensack, NJ
- 11,000 SF 61-65 Worth Street, Hackensack, NJ
- 8,700 SF 169 Lodi Street, Hackensack, NJ
- 8,300 SF 34 Myer Street, Hackensack, NJ
- 8,000 SF Closter, NJ
- 7,700 SF 140 & 148 Route 4 East, Paramus, NJ
- 7,500 SF 266 State Street, Hackensack, NJ
- 5,500 SF 140 Porter Street, Hackensack, NJ
- 5,245 SF 253 South Washington Ave, Bergenfield, NJ
- 5,000 SF 701 Main Street, Hackensack, NJ
- 5,000 SF 15 Van Orden Place, Hackensack, NJ
- 4,000 SF 92 Kennedy Street, Hackensack, NJ
- 3,800 SF 480 Route 17 North, Paramus, NJ

LEASED

- 23,000 SF 65 Triangle Boulevard, Carlstadt, NJ
- 17,407 SF 7100 Holladay Tyler Road, Ste 234, Glenn Dale, MD
- 9,250 SF 6 William Demarest Avenue, Waldwick, NJ
- 7,400 SF 74 Green Street, Hackensack, NJ
- 6,500 SF 50 Johnson Avenue, Hackensack, NJ
- 6,000 SF 300 Hudson Street, Hackensack, NJ
- 1,325 SF 83 Summit Avenue, Hackensack, NJ
- 900 SF 480-490 Route 17 North, Paramus, NJ