

**Dominic M. Fittizzi**

Vice President

NAI James E. Hanson

o 201 488 5800 x135

c 201 803 0412

[dfittizzi@naihanson.com](mailto:dfittizzi@naihanson.com)

## Career Summary

Client-focused sales professional with over 40 years experience in real estate that include expertise in strategic planning, P&L management, marketing, tactical sales, and client relationship management. Skilled at developing new clients and maximizing business potential with existing clients by attending to needs in a responsive and thorough manner. Responsible for all aspects of commercial real estate sales including identifying market opportunities, developing client relationships, negotiating lease terms, and executing sale/lease contracts with commercial clients ranging from small business owners to large corporations. Initiate new client relationships through individual prospecting/marketing activities including canvassing, telephone contact, and periodic mailings to targeted companies. Participate in multi-market transactions by teaming up with brokers located in other states. Previous owner of Freedom Realty, a real estate firm in Paramus, NJ. Also former owner of RE/MAX franchises in Bergen and Passaic Counties.

## Education

Lebanon Valley College

Instructor of Dale Carnegie "How to Win Friends and Influence People"

## Professional Affiliations

Licensed Broker in both New York and New Jersey

Former member of the Rochelle Park Rotary

Member of UNICO Hackensack, New Jersey

Former Vice President of LeTip Rochelle Park, NJ

## Significant Transactions

### **SOLD**

- 19.5 AC - 211 Johnson Street, Staten Island, NY
- 2 AC - 212 Passaic Avenue, Fairfield, NJ
- .6 AC - 121 Rochelle Avenue, Rochelle Park, NJ
- .3 AC - 29 Fairfield Drive, Rochelle Park, NJ
- .2 AC - 21 Fairfield Drive, Rochelle Park, NJ
- 145,000 SF - 140 Hopper Avenue, Waldwick, NJ
- 134,000 SF - 1-11 Canal Street, Passaic, NJ
- 34,200 SF - 431-435 N. Midland Avenue, Saddle Brook, NJ
- 34,177 SF - 279 Route 46, Rockaway, NJ
- 34,177 SF - 20460 US Hwy 441, High Springs, FL
- 31,000 SF - 88 South Street, Passaic, NJ
- 15,000 SF - 1 Godwin Avenue, Midland Park, NJ

## Dominic M. Fittizzi

Vice President

NAI James E. Hanson

o 201 488 5800 x135

c 201 803 0412

[dfittizzi@naihanson.com](mailto:dfittizzi@naihanson.com)

## Significant Transactions - continued

### SOLD

- 12,000 SF - 126 State Street, Hackensack, NJ
- 11,000 SF - 58 Hobart Street, Hackensack, NJ
- 11,000 SF - 61-65 Worth Street, Hackensack, NJ
- 8,700 SF - 69 Lodi Street, Hackensack, NJ
- 8,300 SF - 134 Myer Street, Hackensack, NJ
- 8,000 SF - 411 Piermont Road, Closter, NJ
- 7,700 SF - 140 & 148 Route 4 East, Paramus, NJ
- 7,500 SF - 266 State Street, Hackensack, NJ
- 5,500 SF - 140 Porter Street, Hackensack, NJ
- 5,245 SF - 253 South Washington Ave, Bergenfield, NJ
- 5,000 SF - 701 Main Street, Hackensack, NJ
- 5,000 SF - 15 Van Orden Place, Hackensack, NJ

### LEASED

- 24,460 SF - 371 Route 17 North, Mahwah, NJ
- 23,000 SF - 65 Triangle Boulevard, Carlstadt, NJ
- 17,407 SF - 7100 Holladay Tyler Road, Glenn Dale, MD
- 17,407 SF - 18 Stefanic Avenue, Elmwood, Park, NJ
- 15,928 SF - 147 Central Avenue, Hackensack, NJ
- 13,620 SF - 89 Leuning Street, South Hackensack, NJ
- 9,250 SF - 6 William Demarest Avenue, Waldwick, NJ
- 7,400 SF - 74 Green Street, Hackensack, NJ
- 6,500 SF - 50 Johnson Avenue, Hackensack, NJ
- 6,000 SF - 300 Hudson Street, Hackensack, NJ
- 5,300 SF - 230-241 W. Shore Avenue, Bogota, NJ
- 3,086 SF - 186-192 Rochelle Ave, Rochelle Park, NJ
- 2,300 SF - 209 Holt Street, Hackensack, NJ