



Andrew Kaminski

Associate
Healthcare & Office Specialist
NAI James E. Hanson
o 201 488 5800 x300
c 973 830 0189
akaminskil@naihanson.com

Career Summary

Andrew Kaminski advises investors, healthcare providers, and property owners on the acquisition, disposition, and leasing of medical outpatient buildings. He brings an analytical approach to every assignment, combining rigorous underwriting with a working knowledge of how healthcare tenants make real estate decisions, and he guides clients through each stage of the transaction with clarity and precision.

Areas of Focus

- **Investment Sales:** Sourcing and evaluating medical outpatient opportunities on behalf of private and institutional capital.
- **Underwriting and Financial Analysis:** Cash flow modeling, valuation, and return analysis for healthcare assets.
- **Market Research:** Submarket intelligence, comparable analysis, and tenant demand tracking across New Jersey.
- **Leasing Strategy:** Positioning, pricing, and lease structuring for landlords and healthcare tenants.
- **Transaction Management:** Support through acquisitions, dispositions, and lease negotiations from engagement through closing.

Medical real estate remains one of the most durable and resilient asset classes in commercial real estate, driven by demographic demand, the ongoing migration of care to outpatient settings, and the credit quality of health system tenants. Andrew is committed to building deep expertise in healthcare investment, market trends, and capital strategy while delivering exceptional service on every assignment.

Education

The College of New Jersey - Bachelor of Business Administration - BBA, Finance, General
Licensed Salesperson in New Jersey