



Andrew L. Kirshenbaum

Associate

NAI James E. Hanson

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Career Summary

Andrew focuses on tenant and building representation. He oversees all aspects of client relationships including marketing, leasing and sales in the greater northern New Jersey marketplace. His primary focus is on the office and industrial product sectors.

Background & Experience

Andrew's 15 year marketing experience at TargetCast TCM, Inc. and Carat USA has enabled him to bring a more insightful and effective approach to advising his clients at NAI Hanson. In his previous roles, he was responsible for advising Fortune-500 clients on how to best achieve their company goals, while strategically pitching their products to the public through in-house and external media campaigns. Andrew's clients included firms such as Expedia.com, Hotels.com, 1-800-Flowers.com, NYLife, TIAA-CREF, and others.

Education

BS, Ithaca College, Ithaca, NY

Professional Association & Designation

- NJ Licensed Salesperson
- Member of IOREBA - Industrial Office Real Estate Brokers Association
- Member of Jewish Federation of Greater Metrowest
- Member of MCEDC - Morris County Economic Development Corporation
- Former Member Millburn Township Historic Preservation Commission
- NAI James E. Hanson Outstanding Performance Awards 2018, 2019

Significant Transactions

Sold

- 30,459 SF 140 Littleton Road, Parsippany
- 20,396 SF 99 Bauer Drive, LLC, Oakland
- 19,000 SF 760 Route 10, Whippany
- 19,000 SF Commerce Avenue, Union
- 11,000 SF The Hampshire Company, Mountain Lakes
- 8,000 SF See Clear Associates, LLC, New Providence
- 6,325 SF ChildSmiles*FamilySmiles, Jersey City
- 7.47 acres Bridge Acquisition, LLC, Edison

Leased

- 124,560 SF Industrial, Edison
- 25,000 SF JRP Realty, Chatham
- 23,000 SF Cimquest Inc., Branchburg
- 22,800 SF Designer 8, Inc., Secaucus
- 16,641 SF New Jersey Ballet, Florham Park
- 12,000 SF Lindabury, McCormick, Estabrook, & Cooper, P.C., Summit
- 11,827 SF Macaluso Group, Fairfield
- 11,579 SF Ukrainian National Association, Morris Plains
- 9,318 SF Vision Creative Group, Morris Plains
- 9,295 SF 103 Eisenhower Parkway, Roseland
- 3,400 SF 65 South Street, New Providence