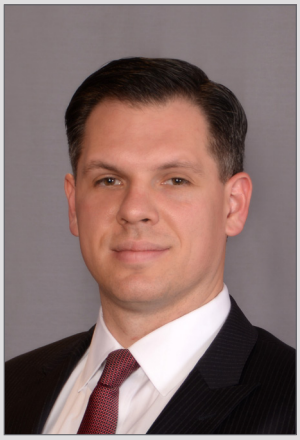
NAI James E. Hanson
COMMERCIAL REAL ESTATE SERVICES, WORLDWIDE

JONATHAN **KRISTOFICH**



Jonathan M. Kristofich
Vice President
NAI James E. Hanson
o 201 488 5800 x103
d 201 478 7506
jkristofich@naihanson.com

Board Affiliations

Metro YMCA
of The Oranges
Board of Directors

Scouting America
Northern NJ Council
Building Connections
Executive Committee

Career Summary

Jonathan advises owners in the disposition, leasing and finance of all types of commercial real estate: investment properties; raw land and infill redevelopment sites; and vacant properties. The local market expert, Jonathan has deep knowledge of the capital markets, market inventory and new developments projects. Dedicated service provider, Jonathan has impeccable attention to detail, strong work ethic and finds creative solutions to overcome obstacles. Effective communicator, Jonathan prides himself on being highly accessible and providing best in class service to his clients. Commensurate professional, Jonathan routinely represents: private owners; estates & trusts; non-profits; high net worth investors; family offices; and developers.

Jonathan joined NAI James E. Hanson in January 2018 to start his own advisory practice focused on delivering best in class service to the middle market owner. Since, Jonathan has closed in excess of 80 transactions with an aggregate value in excess of $200,000,000.

Jonathan and his wife have four sons and reside in the Northern Valley, where they are active members of their local parish. In his free time Jonathan enjoys spending time with his family and tackling home improvement projects.

Education

Rutgers University - M.C.R.P. Housing & Real Estate, 2013

Manhattan College - B.A. in Philosophy & Urban Studies, 2010

Representative Transactions

DEVELOPMENT AND LAND SALES

- 360-374 Main Street and 375 River Street, Hackensack, NJ 78,500 SF (255 apartments)
- 110-130 Main Street, Hackensack, NJ 58,000 SF (Covered Land)
- 359-375 Main Street, Hackensack, NJ 45,000 SF (101 apartments)
- W 143 Ridgewood Avenue, Paramus, NJ 4 Acres (40 townhouses)
- 220 Kitts Ln, Newington, CT 5.9 Acres (40 townhouses)
- 137 South Route 17 & 134 Gertrude Ave, Paramus, NJ 40,000 SF (Freestanding Dunkin)
- 547-555 Main Street, Hackensack, NJ 20,800 SF (Freestanding child daycare)
- 1042-1044 Broad Street and 14-16 Camp Street, Newark, NJ 18,000 SF (Covered Land)
- 464 Ridgewood Blvd N., Twp. Of Washington, NJ 6.1 Acres (Municipal Purchase)

OCCUPIER SALES

- 505 Main Street, Hackensack, NJ 55,000 HQ Office
- 7 Orben Drive, Roxbury, NJ 75,000 SF Industrial
- 217 Hergesell Avenue, Maywood, NJ 17,000 SF Industrial
- 217 Route 46 Saddle Brook, NJ 14,320 SF Industrial
- 75-87 Hudson Street, Hackensack, NJ 11,500 SF Office/Flex
- 70 Elm Street, West Haven CT 11,000 SF Retail
- 100 Braen Drive, Hawthorne, NJ 6,000 SF Office/Flex

PROFESSIONAL PROFILE

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INVESTMENT SALES

- 33-06 Fair Lawn Avenue, Fair Lawn, NJ 136 Unit Multifamily
- 2&4 Brighton Road, Clifton, NJ 103,340 SF Office
- 59-71 Oak Street, Hackensack, NJ 28,000 SF Industrial
- 4511 Liberty Avenue, North Bergen, NJ 26,500 SF Office
- 90 Millburn Avenue, Millburn, NJ 22,000 SF Office
- 246 South Salem Street, Randolph, NJ 18,700 SF Industrial
- 1185-1191 Morris Avenue, Union, NJ 18,000 SF Office
- 100 Cavasina Drive, Canonsburg, PA 14,620 SF Retail
- 24 Perry Street, Chester Boro, NJ 11,900 SF Mixed-Use
- 2176 US 206, Montgomery, NJ 10,000 SF Retail
- 25 Edison Road, Mahwah, NJ 9,800 SF Retail
- 193-197 Watchung Ave, Bloomfield, NJ 13 Unit Multifamily
- 268-270 Main Street, Hackensack, NJ 10 Unit Mixed-Use
- 830 Washington Street, Hoboken, NJ 4 Unit Mixed-Use
- 248 Union Street, Lodi, NJ 4 Unit Mixed-Use

LEASING

- 133-145 Hopper Ave, Waldwick, NJ 5+ Acres Industrial Land
- 35-47 Lewis Ave, Jersey City, NJ 35,000 SF Industrial Land
- The Shoppes at Print House, Hackensack, NJ 40,000 SF Retail (Phases I & II)
- Court Plaza, Hackensack, NJ 20,000 SF Office
- 5 Willow Street, Moonachie, NJ 6,150 SF Industrial
- 235 Moore St, Hackensack, NJ 5,500 SF Office (Lease Buyout)
- 18 W Passaic St, Rochelle Park, NJ 3,500 SF Office
- 28 Kansas St, Hackensack, NJ 2,800 SF Industrial
- 165 Chestnut St, Allendale, NJ 2,000 SF Office (Sublease)
- 24 Bergen St, Hackensack, NJ 2,000 SF Office
- 1 Woodland Ave, Paramus, NJ 2,000 SF Office

DEBT ORIGINATIONS

- 1 Madison Street, East Rutherford, NJ 120,000 SF Industrial
- 256-270 Sheffield Street, Mountainside, NJ 80,000 SF Industrial
- 1 Carriage Plaza, Rahway, NJ 70,000 SF Hotel/Commercial Condo Unit
- 835 Lehigh Avenue, Union, NJ 40,000 SF Industrial
- 59-71 Oak Street, Hackensack, NJ 28,000 SF Industrial (2014 & 2021)