



Jonathan M. Kristofich
Vice President
NAI James E. Hanson
o 201 488 5800 x103
d 201 478 7506
jkristofich@naihanson.com

Career Summary

Jonathan advises owners in the disposition, leasing and finance of all types of commercial real estate: investment properties; redevelopment sites; and vacant properties. The local market expert, Jonathan has deep knowledge of market inventory, new developments and trends across numerous neighborhoods in northern New Jersey. Dedicated service provider, Jonathan has impeccable attention to detail, strong work ethic and finds creative solutions to overcome obstacles. Effective communicator, Jonathan prides himself on being highly accessible and providing best in class service to his clients. Commensurate professional, Jonathan routinely represents: private owners; estates & trusts; non-profits; high net worth investors; family offices; and developers.

Jonathan joined NAI James E. Hanson in January 2018 to start his own advisory practice focused on delivering best in class service to the middle market owner. Prior to joining NAI Hanson, Jonathan was a member of three person team recruited to start a capital markets group at Avison Young in Morristown, NJ where the team primarily raised capital for developers throughout the region. Jonathan started his career at Massey Knakal Realty Services where he worked alongside the Executive Managing Director of the New Jersey office, prior the Cushman & Wakefield acquisition on December 31, 2014. During his time at Massey Knakal Jonathan was recognized with the 2014 Associate of the Year award.

Jonathan and his wife have three boys and live in the Pascack Valley, where he is an active member of his local parish and sits on the parish finance council. In his free time Jonathan enjoys spending time with his boys and participating in their interests.

Education

Rutgers University - M.C.R.P. Housing & Real Estate, 2013

Manhattan College - B.A. in Philosophy & Urban Studies, 2010

Representative Transactions

INVESTMENT SALES

- 33-06 Fair Lawn Avenue, Fair Lawn, NJ 136 Unit Multifamily
- 2&4 Brighton Road, Clifton, NJ 103,340 SF Office
- 59-71 Oak Street, Hackensack, NJ 28,000 SF Industrial
- 90 Millburn Avenue, Millburn, NJ 22,000 SF Office
- 246 South Salem Street, Randolph, NJ 18,700 SF Industrial (Verizon NJ)
- 1185-1191 Morris Avenue, Union, NJ 18,000 SF Office
- 100 Cavasina Drive, Canonsburg, PA 14,620 SF Retail (Walgreens)
- 2176 US 206, Montgomery, NJ 10,000 SF Retail (The Learning Experience)
- 830 Washington Street, Hoboken, NJ 5,000 SF Mixed-Use

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LAND AND VACANT BUILDING SALES

- 359-375 Main Street, Hackensack, NJ 45,000 SF Development Site
- 137 South Route 17, Paramus, NJ 40,000 SF Development Site
- 547-555 Main Street, Hackensack, NJ 20,800 SF Development Site
- 1042-1044 Broad Street, Newark, NJ 18,000 SF Development Site
- 217 Hergesell Avenue, Maywood, NJ 17,000 SF Industrial
- 10 Edison Road, Mahwah, NJ 9,800 SF Special Use

FINANCING

- 1 Madison Street, East Rutherford, NJ 120,000 SF Industrial
- 1 Carriage Plaza, Rahway, NJ 70,000 SF Mixed-Use
- 835 Lehigh Avenue, Union, NJ 40,000 SF Industrial
- 59-71 Oak Street, Hackensack, NJ 28,000 SF Industrial

Testimonials

"If you are considering to sell or finance your commercial real estate look no further than Jonathan Kristofich at NAI James E. Hanson of Teterboro, NJ. A commensurate professional, Jonathan is persistent and provides a high level of service, with institutional sophistication, to privately held commercial real estate owners."

- Charles Shotmeyer
President
Shotmeyer Bros.

"Working with Jonathan Kristofich & John Schilp of NAI James E Hanson has been a great experience. Jonathan & John displayed professionalism & expertise from the very beginning and help navigate a successful sale amidst a difficult and uncertain market. Both are extremely dedicated to their client and communicated effectively throughout every stage of the sales process. I'd certainly recommend Jonathan & John of the NAI Hanson team!"

- Patrick Stanley
Real Estate Asset Manager
JP Morgan Trust & Estates

"Jonathan, I feel very lucky and grateful that you were the one to guide, advise and help me through the last four months. I will never forget your patient and kind approach to every issue."

- Eliz Tossounian
Seller of 193-197 Watchung Avenue, Bloomfield, NJ

"Your attentiveness to the transaction and timely follow up was the lubricant that made due diligence and pre-closing efforts proceed very smoothly. I too look forward to working together in the future."

- Jeff Hall
Buyer Attorney TLE, Montgomery, NJ