



**Jonathan M. Kristofich**  
Vice President  
NAI James E. Hanson  
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## Career Summary

Jonathan advises owners in the disposition, leasing and finance of all types of commercial real estate: investment properties; raw land and infill redevelopment sites; and vacant properties. The local market expert, Jonathan has deep knowledge of the capital markets, market inventory and new developments projects. Dedicated service provider, Jonathan has impeccable attention to detail, strong work ethic and finds creative solutions to overcome obstacles. Effective communicator, Jonathan prides himself on being highly accessible and providing best in class service to his clients. Commensurate professional, Jonathan routinely represents: private owners; estates & trusts; non-profits; high net worth investors; family offices; and developers.

Jonathan joined NAI James E. Hanson in January 2018 to start his own advisory practice focused on delivering best in class service to the middle market owner. Since, Jonathan has closed in excess of 60 transactions with an aggregate value in excess of \$120,000,000 and an additional dozen transactions in contract with an aggregate value in excess of \$60,000,000.

Jonathan and his wife have four sons and reside in the Pascack Valley, where they are active members of their local parish. In his free time Jonathan enjoys spending time with his family and tackling home improvement projects.

## Education

Rutgers University - M.C.R.P. Housing & Real Estate, 2013

Manhattan College - B.A. in Philosophy & Urban Studies, 2010

## Representative Transactions

### INVESTMENT SALES

- 33-06 Fair Lawn Avenue, Fair Lawn, NJ 136 Unit Multifamily
- 3699 Caribou Trail, Cadillac, MI 137,000 SF Industrial FedEx Ground (TIC Interest)
- 7306 N Baker Road, Fremont, IN 46737 120,000 SF Industrial FedEx Freight (TIC Interest)
- 2&4 Brighton Road, Clifton, NJ 103,340 SF Office
- 59-71 Oak Street, Hackensack, NJ 28,000 SF Industrial
- 90 Millburn Avenue, Millburn, NJ 22,000 SF Office
- 246 South Salem Street, Randolph, NJ 18,700 SF Industrial (Verizon NJ)
- 1185-1191 Morris Avenue, Union, NJ 18,000 SF Office
- 100 Cavasina Drive, Canonsburg, PA 14,620 SF Retail (Walgreens)
- 24 Perry Street, Chester Boro, NJ 11,900 SF Mixed-Use
- 2176 US 206, Montgomery, NJ 10,000 SF Retail (The Learning Experience)
- 193-197 Watchung Ave, Bloomfield, NJ 13 Unit Multifamily
- 830 Washington Street, Hoboken, NJ 5,000 SF Mixed-Use

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### LAND SALES

- 110-130 Main Street, Hackensack, NJ 58,000 SF Development Site
- 359-375 Main Street, Hackensack, NJ 45,000 SF Development Site
- 137 South Route 17 & 134 Gertrude Ave, Paramus, NJ 40,000 SF Development Site
- 547-555 Main Street, Hackensack, NJ 20,800 SF Development Site
- 1042-1044 Broad Street, Newark, NJ 18,000 SF Development Site
- 464 Ridgewood Blvd N., Twp. Of Washington, NJ 6.1 Acres Municipal Purpose

### OCCUPIER SALES

- 7 Orben Drive, Roxbury, NJ 75,000 SF Industrial
- 217 Hergesell Avenue, Maywood, NJ 17,000 SF Industrial
- 10 Edison Road, Mahwah, NJ 9,800 SF Retail
- 100 Braen Drive, Hawthorne, NJ 6,000 SF Retail

### LEASES

- 133-145 Hopper Ave, Waldwick, NJ 5+ Acres Industrial Land
- 35-47 Lewis Ave, Jersey City, NJ 35,000 SF Industrial Land (Veolia Water)
- Court Plaza, Hackensack, NJ 18,000 SF Office (WIPRO, Texas Instruments, various others)
- The Shoppes at Print House, Hackensack, NJ 33,600 SF Retail (Starbucks, Lidl, various others)
- 235 Moore St, Hackensack, NJ 5,500 SF Office (Tenant buyout)
- 18 W Passaic St, Rochelle Park, NJ 3,500 SF Office
- 28 Kansas St, Hackensack, NJ 2,800 SF Industrial
- 165 Chestnut St, Allendale, NJ 2,000 SF Office (Sublease)
- 24 Bergen St, Hackensack, NJ 2,000 SF Office
- 1 Woodland Ave, Paramus, NJ 2,000 SF Office

### DEBT ORIGINATIONS

- 1 Madison Street, East Rutherford, NJ 120,000 SF Industrial
- 1 Carriage Plaza, Rahway, NJ 70,000 SF Mixed-Use
- 835 Lehigh Avenue, Union, NJ 40,000 SF Industrial
- 59-71 Oak Street, Hackensack, NJ 28,000 SF Industrial