



**Patrick Lennon**

Senior Vice President  
NAI James E. Hanson  
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## Career Summary

Patrick joined NAI James E. Hanson in 2013 with a primary focus on working with industrial Landlords, Tenants and Institutional groups. Currently he works on a team that represents ownership groups like L & B Realty, Camber Real Estate Partners, AIG Global Real Estate, Terreno Realty Corporation, State Board Administration of Florida, and CenterPoint among others. His market knowledge and ability to drive a deal helps his client achieve and maintain high occupancy throughout their portfolios and maximize cash flows.

Patrick received his Graduate Degree in Real Estate from Schack Institute of Real Estate at New York University in December 2017.

## Education

James Madison University, BS in Public Relations  
Shack Institute of Real Estate at New York University

## Professional Affiliations

Licensed Salesperson in NJ & NY  
IOREBA - Industrial & Office Real Estate Brokers Association  
International Fraternity of Phi Gamma Delta  
REAL - Real Estate Aspiring Leaders

## Significant Transactions

- 83 Acres - 500,000 SF to be built, Goshen, NY
- Over 1,300,000 SF in a 12 Building Pension Fund Portfolio
- 345,250 SF Industrial Lease, Perth Amboy, NJ
- 271,176 SF Industrial Lease, Mahwah, NJ
- 259,369 SF Industrial Lease, Monroe, NJ
- 165,090 SF Industrial Lease, North Bergen, NJ
- 145,000 SF Industrial Lease, Piscataway, NJ
- 135,126 SF Industrial Lease, Hackensack NJ
- 119,264 SF Sale/Leaseback, Mahwah, NJ
- 108,103 SF Industrial Lease, Mahwah, NJ
- 108,237 SF Industrial Sale, Mahwah, NJ
- 95,500 SF Building on 20 Acres, Harriman, NY
- 64,500 SF Industrial Lease, Monroe Township, NJ
- 53,361 SF Industrial Lease, East Rutherford, NJ
- 45,670 SF Industrial Sale, Clifton, NJ
- 44,150 SF Industrial Lease, Ramsey, NJ

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## Significant Transactions Continued

- 40,000 SF Industrial Lease, Ramsey, NJ
- 40,000 SF Industrial Lease, Carlstadt, NJ
- 36,963 SF Industrial Lease, Englewood, NJ
- 36,021 SF Industrial Lease, Mahwah, NJ
- 34,900 SF Medical Office Sale, Bronx, NY
- 34,200 SF Industrial Sale, Saddle Brook, NJ
- 33,000 SF Industrial Lease, Carlstadt, NJ
- 32,000 SF Industrial Lease, East Rutherford, NJ
- 27,539 SF Industrial Lease, Mahwah, NJ
- 24,488 SF Industrial Lease, East Rutherford, NJ
- 22,526 SF Industrial Sale, Hackensack, NJ
- 21,000 SF Industrial Lease, Edison, NJ
- 19,081 SF Industrial Lease, Mahwah, NJ
- 14,730 SF Office Sale, Upper Saddle River, NJ
- 19.5 AC Land Sale, Staten Island, NY
- 5.4 AC Land Sale, Kearny, NJ