



**W. Joshua Levering, SIOR**

Senior Vice President  
NAI James E. Hanson  
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c 201 280 4429

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## Scope of Responsibilities

W. Joshua Levering, SIOR (Josh) has been a commercial real estate broker and advisor for 25-plus years. Josh has been most active in the Northern New Jersey and tri-state region. Josh joined the NAI James E. Hanson team with the directive of adding depth to the firm's leasing and investment activities in New Jersey and throughout the NAI international network (NAI Global). Responsibilities include managing and supervision of all office and sales functions for the Parsippany Office. Josh has consistently been recognized as a top producer and has an outstanding reputation for thoroughly understanding the many intricate facets of the industry.

## Education

University of Florida (1976-1980), BS with a Finance Major, Real Estate Minor

## Background & Experience

Josh began his career at CB Richard Ellis in both the Hackensack and Parsippany offices from 1980-1994. Thereafter, he was a Senior Managing Director of Newmark & Company Real Estate (now Newmark Grubb Knight Frank) from 1994-2001. In this position, he served as advisor and negotiator for both local and national tenants, owners, developers and other entities requiring commercial real estate expertise. Prior to joining NAI James E. Hanson in 2006, Josh was the Executive Vice President of Weichert Commercial Brokerage, Inc. where he was responsible for overseeing a team of office leasing and sales associates in the company's multiple regional centers throughout New Jersey and Lehigh Valley, Pennsylvania. Various noteworthy clients and customers represented include AT&T, Goya Foods, Nippon Express, State of New Jersey, Union Camp, Dean Witter, Jacoby & Meyers, First Industrial Realty Trust, Prudential, and Verizon.

## Professional Affiliations

SIOR - Society of Industrial & Office Realtors, President of the NJ Chapter 2005

IOREBA - Executive Board Member, Industrial & Office Real Estate Brokers Association of the NY Metropolitan Area, President of Tri-State Chapter 2012-2013

NAIOP - National Association of Industrial & Office Parks

MCEDC - Board of Directors, Morris County Economic Development Corporation

ULI - Urban Land Institute

METROPOLITAN YMCA of the Oranges (NJ's largest YMCA), Josh is a on the Corporate Board of Directors, sits on the Executive Committee, and acts as Chairman of The Buildings & Property Committee (\$1 mm annual budget)

HOMECorp - Board of Directors, Homes of Montclair Ecumenical Corporation

MEDC - Past Corporate Board Member, Montclair Economic Development Corporation

NAR - National Association of Realtors

Past Member of the State of NJ Cross Acceptance Committee

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## Significant Transactions

### SOLD

- 750,000 SF 744 Broad Street Newark, NJ (O)
- 327,000 SF Morris Business Campus, Morris Plains, NJ (O)
- 250,000 SF 3-building office portfolio to Lincoln Property Co, NJ (O)
- 229,000 SF 350/360 Mt. Kemble Corp. Center, Morristown, NJ (O)
- 225,000 SF Three buildings for Goya Foods, Chicago, Boston & Orlando (I)
- 165,000 SF 281 Washington Street Newark, NJ (O)
- 67,000 SF 9 Law Drive, Fairfield, NJ (O)
- 66,000 SF 400 Pompton Turnpike Wayne, NJ (F)
- 60,000 SF 788 Shrewsbury Avenue, Tinton Falls, NJ (O)
- 52,000 SF 691 Central Avenue, New Providence, NJ (O)
- 49,500 SF 1140-1160 Boulevard Commons, Parsippany, NJ (O)
- 21,500 SF 3 East Office Center, Clifton, NJ (O)
- 27 Acres for Sheraton Hotels, East Rutherford, NJ (Development)
- 13 Acres purchase & B-T-S 270,000 SF for Goya Foods L.I., NY (I)
- 7,000 SF 139 E. McClellan Avenue, Livingston, NJ (O)

### LEASED

- 326,000 SF Dean Witter Reynolds New York City (O)
- 245,000 SF Verizon Communications, Newark, NJ (O)
- 259,369 SF Iberia Foods, Monroe, NJ (I)
- 160,000 SF Nippon Express, Secaucus, NJ (I)
- 76,000 SF State of New Jersey, Pompton Lakes, NJ (O)
- 64,500 SF Monroe Township, NJ (I)
- 60,000 SF Montville Business Center, Montville, NJ (O)
- 55,000 SF All-State Flooring Fairfield, NJ (Flex)
- 44,900 SF La Torraive Coffee, Secaucus, NJ (I)
- 30,000 SF Pearson Partners, Parsippany, NJ (O)
- 27,000 SF Aetna Life Insurance, Parsippany, NJ (O)
- 27,000 SF Drake, Beam, Morin, Parsippany, NJ (O)
- 17,500 SF US Food and Drug Administration, Jersey City, NJ (O)
- 16,000 SF Philadelphia Training Centers, Newark, NJ (O)
- 13,000 SF Thorpe, Thorpe & Schwartz, Esq. West Orange, NJ (O)
- 12,500 SF International Office Centers, Rutherford, NJ (O)
- 11,100 SF Relational Technologies, New York City (O)
- 10,000 SF Apple Computer, Secaucus, NJ (O)

### OTHER

- Consulted Samsung, USA for development known as Centurion, Fort Lee, NJ over \$300 MM project
- Represented Bell Atlantic of NJ (currently Verizon) on 100+ real estate transactions in tri-state, over \$100 MM