



Susan M. Mason

Senior Vice President
NAI James E. Hanson

o 201 488 5800 x111

c 201 248 4815

smason@naihanson.com

Career Summary

Susan is a highly experienced commercial real estate professional specializing in office lease negotiation and marketing with a background in tenant construction and property management. She is a proven leader with emphasis on process driven Landlord Agency Representation and Tenant Representation, earning industry recognition for passion and attention to detail throughout her 25 plus year career.

Susan has represented both private owners and developers as well as institutional clients for a diverse number of firms. She has held positions with JLL as an Executive Vice President in brokerage services, CBRE as a Leasing Director, Lincoln Property Company as a Portfolio Manager, Aegon USA as an Assistant Vice President and Troast Group as a Leasing Representative/Property Manager.

Education

Berkeley College, NJ

Professional Affiliations

Licensed Real Estate Salesperson in New Jersey

Select Representative Clients

- American Real Estate Partners
- Eden Wood Realty
- Glenborough Realty Trust
- Hartford
- Highstone Equity Group
- INVESCO Realty Advisors
- Ivy Realty
- LaSalle Investment Management
- Macquarie Group
- Madison Realities
- MetLife
- Milelli Real Estate Partners
- Normandy Real Estate Partners
- TIAA-CREF
- Transwestern Investment Company
- Trimont Real Estate Advisors
- Wells Real Estate Funds
- YMP Real Estate Management LLC