



Hal B. Messer, MSRE

Vice President

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Career Summary

Specializing in investment sales, Mr. Messer performs acquisition and disposition services for local and national corporations. Hal has completed transactions totaling over \$750,000,000 and 5,000,000 square feet. In addition, Hal serves as a consultant to Columbia Property Investors, LLC and SPC Associates LLC, who own and manage approximately 100 single-tenant net leased investment properties throughout the country.

Education

New York University, Masters of Science in Real Estate Finance & Investment, New York, NY

Babson College, BS in Business Administration, Concentration in Finance and Real Estate, Wellesley, MA

Professional Affiliations

IOREBA - Industrial and Office Real Estate Brokers Association of NY and NJ - 2007-2008
President, 2006-2007 Vice President

NAIOP - National Association of Industrial and Office Properties

2007 Community Action Board Member

Jewish Community Housing Corporation – 2009-2011 Board of Trustees

Significant Transactions

SOLD

- Completion of a \$90 Million 1031 Tax Deferred Exchange consisting of 8 properties
- Acquisition of 9 Tractor Supply Stores throughout the United States
- Acquisition of 6 Walgreens throughout the United States
- Acquisition of 8 Stop N Shops in Connecticut
- Acquisition of 13 CVS stores throughout the United States
- 414,000 SF industrial acquisition Carlisle, PA
- 334,000 SF industrial to Geodis Global Solutions USA Carlisle, PA
- 303,369 SF Industrial to Naomi & Yariv Natanel, Louisville, KY
- 229,500 SF office disposition for a CMBS Parsippany, NJ
- 202,000 SF industrial disposition Newark, NJ
- 109,645 SF office & lab facility Harrisburg, PA
- 103,000 SF industrial acquisition/disposition Linden, NJ
- 101,000 SF acquisition of Shopping Center Fredericksburg, VA