



Russell J. Verducci, SIOR

Vice President
NAI James E. Hanson
o 201 488 5800 x121
c 908 347 4046
rverducci@naihanson.com

Career Summary

Russ's primary focus is on the industrial market, specializing in logistics and site selection. He has experience in the refrigerated warehousing sectors. He represents local and corporate tenants and landlords in northern New Jersey, with a particular focus on port-related industrial properties along the Turnpike Corridor.

Russell's expertise is demonstrated by his facilitation of a smooth transaction from inception to completion. His ability to offer a wide range of professional services to his clients is enhanced by a continuous commitment to education. His in-depth market knowledge, integrity and exceptional aptitude for developing relationships with his clients are the reasons they continue to engage in his services.

Education

University of Delaware, BS, University Football Team

Alpha Tau Omega Fraternity

Monmouth University/Kislak Real Estate Institute School of Business Administration, focusing on real estate finance and valuation

Currently enrolled in the CCIM program (Certified Commercial Investment Member) a program focusing on the investment marketplace

Graduate of NAI University, which is a field specific training program provided by NAI Global

Professional Affiliations

SIOR - Society of Industrial and Office Realtors

NAR - National Association of Realtors

IOREBA - Industrial & Office Real Estate Brokers Association

IARW - International Association of Refrigerated Warehouses

NRBP - Newark Regional Business Partnership

ULI - Urban Land Institute

Commerce and Industry

Commissioner - Board of Redevelopment for Jersey City, 2012 - 2017

Significant Transactions with the Following Companies

HelloFresh

Bindi

DuroBag

Farmland

Spartech Corporation (SEH - NYSE)

AMB Property Corporation (AMB - NYSE)

First Industrial Realty (FR - NYSE)

Bioscrip (BIOS - NASDAQ)

Forest Fibers

Red Cross

River Terminal Development

The Hampshire Companies

Edison Properties, LLC

Securitas Security Services USA, Inc.

AEX Group

Dataprobe

Buy Rite Papers

W.B. Law Coffee

FFE Transportation

Tulfra Real Estate

William Scotsman

Wrist Ship Supply

Perlen Converting LLC

Hertz

Rain For Rent

The Rim

Prologis (PLD - NYSE)

Rugby Realty

Seyon

Wheellock Street Capital

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Cold Storage Summary

The NAI Cold Storage and Food Facilities Group is a unique package of services specifically dedicated to servicing the cold storage, warehousing and food processing needs of food users and building owners around the world. We leverage our unique package of services and experience to provide solutions for clients in the food industry.

Food Clients/Deals



Areas of Expertise

- Freezer facilities/refriger facilities sales and marketing and leasing
- Tenant representation
- Dry food distribution facilities
- Build to suits
- Location advisory
- Sale leaseback
- Property valuation
- Manufacturing and special packaging facilities
- FDA & USDA facilities
- Property management
- Advise on State and Federal incentives