



Career Summary

Russ's primary focus is on the industrial market, specializing in logistics and site selection. He has experience in the refrigerated warehousing sectors. He represents local and corporate tenants and landlords in northern New Jersey, with a particular focus on port-related industrial properties along the Turnpike Corridor.

Russell's expertise is demonstrated by his facilitation of a smooth transaction from inception to completion. His ability to offer a wide range of professional services to his clients is enhanced by a continuous commitment to education. His in-depth market knowledge, integrity and exceptional aptitude for developing relationships with his clients are the reasons they continue to engage in his services.

Education

University of Delaware, BS, University Football Team

Alpha Tau Omega Fraternity

Monmouth University/Kislak Real Estate Institute School of Business Administration, focusing on real estate finance and valuation

Currently enrolled in the CCIM program (Certified Commercial Investment Member) a program focusing on the investment marketplace

Graduate of NAI University, which is a field specific training program provided by NAI Global

Professional Affiliations

SIOR - Society of Industrial and Office Realtors

NAR - National Association of Realtors

IOREBA - Industrial & Office Real Estate Brokers Association

IARW - International Association of Refrigerated Warehouses

NRBP - Newark Regional Business Partnership

ULI - Urban Land Institute

Commerce and Industry

Commissioner - Board of Redevelopment for Jersey City, 2012 - 2017

Significant Transactions with the Following Companies

HelloFresh

River Terminal Development

William Scotsman

Bindi

The Hampshire Companies

Wrist Ship Supply

DuroBag

Edison Properties, LLC

Perlen Converting LLC

Farmland

Securitas Security Services USA, Inc.

Hertz

Spartech Corporation (SEH - NYSE)

AEX Group

Rain For Rent

AMB Property Corporation (AMB - NYSE)

Dataprobe

The Rim

First Industrial Realty (FR - NYSE)

Buy Rite Papers

Prologis (PLD - NYSE)

Bioscrip (BIOS - NASDAQ)

W.B. Law Coffee

Rugby Realty

Forest Fibers

FFE Transportation

Seyon

Red Cross

Tulfra Real Estate

Wheelock Street Capital